

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 00290 190741Z

17

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 031238

R 181345Z JAN 76
FM AMEMBASSY KUWAIT
TO SECSTATE WASHDC 4509
INFO USDOC WASHDC
AMEMBASSY TEHRAN
AMEMBASSY JIDDA
AMEMBASSY DAMASCUS

UNCLAS KUWAIT 0290

E.O. 11652: N/A
TAGS: BEXP KU
SUBJECT: MARYLAND STATE TRADE MISSION

1. MEMBERS OF SUBJECT MISSION WERE WELL RECEIVED IN KUWAIT DURING THEIR BRIEF VISIT. ALTHOUGH MISSION WAS ORGANIZED UNDER HOSPITAL THEME IN OTHER COUNTRIES, KUWAIT HOSPITAL CONSTRUCTION HAS BEGUN OR IS UNDER CONTRACT AND MISSION MEMBERS EXPLORED OTHER CONSTRUCTION ENGINEERING AND DESIGN OPPORTUNITIES WITH SEVERAL GOVERNMENT AGENCIES AND PRIVATE COMPANIES.

2. MISSION VISIT LASTED FROM APPROX. 9:30 A.M. WEDNESDAY JAN. 14 TO 5 P.M. THE FOLLOWING DAY. DURING THAT TIME MISSION MEMBERS CALLED ON MINISTRIES OF PUBLIC WORKS, ELECTRICITY & WATER, HEALTH, KUWAIT MUNICIPALITY, CHAMBER OF COMMERCE & INDUSTRY, NATIONAL HOUSING AUTHORITY, GOK TOURISM AND RECREATION COMPANY AND APPROX. 10 PRIVATE COMPANIES. EVENING RECEPTION AT AMBASSADOR'S RESIDENCE ATTENDED BY ABOUT 40 GOK OFFICIALS AND BUSINESSMEN PLUS MISSION MEMBERS AND EMBASSY STAFF. PRESENCE OF FORMER AMEMBASSY KUWAIT DCM JOHN GATCH WAS OBVIOUS ASSET IN ORGANIZING AND ASSISTING MISSION.

3. BEST PROSPECTS FOR MISSION APPEAR TO BE NATIONAL HOUSING AUTHORITY, KUWAIT MUNICIPALITY AND JOINT VENTURES WITH LOCAL COMPANIES ON CONSTRUCTION PROJECTS TENDERED BY MINISTRY OF PUBLIC WORKS. SEVERAL U.S. FIRMS SAID THEY

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 KUWAIT 00290 190741Z

PLAN RETURN VISITS HERE AND POST HAS FOLLOWUP WORK WITH

FOUR LOCAL CONCERNS.

4. KUWAITIS SEEMED GENUINELY INTERESTED IN MISSION AND THIS IN PART DUE TO CORPORATE RANK OF MEMBERS -- ALL AT CHIEF EXECUTIVE OR VP LEVEL. KUWAITIS' ONLY DISAPPOINTMENT WAS THAT MISSION COULD NOT STAY LONGER.

5. FROM EMBASSY POINT OF VIEW ONLY PROBLEM WAS LATE ARRIVAL OF BROCHURES. WE CONCUR WITH TEHRAN SUGGESTION THAT BROCHURES BE AIRPOUCHED AT LEAST FIVE WEEKS PRIOR TO MISSION. WE HAVE NOT RPT NOT RECEIVED PENN. IOGA BROCHURES AND WILL HAVE TO RESORT TO LAST-MINUTE MIMEOGRAPH VERSION AS WE DID FOR MARYLAND IOGA.

6. COMMENT: DURING COURSE OF LAST YEAR'S TRADE MISSION SEASON, EMBASSY KUWAIT SENT SEVERAL CABLES AND AT LEAST ONE AIRGRAM COMMENTING ON ORGANIZATION OF TRADE MISSIONS. ONE POINT ESTABLISHED WAS NECESSITY TO SCHEDULE MISSIONS AT LEAST THREE WEEKS APART TO ALLOW POST TO ABSORB WORKLOAD. PENN. AND MARYLAND SCHEDULED WITHIN 10 DAYS OF EACH OTHER. KEEPING IN MIND FACT THAT PRIME RESPONSIBILITY FOR ORGANIZATION AND PLANNING OF THESE MISSIONS FALLS TO COMMERCIAL OFFICER AND ONE FSL LOCAL WE FIND IT IMPOSSIBLE TO KEEP UP WITH REGULAR COMMERCIAL ACTIVITIES SUCH AS ADS AND WTDR REQUESTS. FCIA HAS BEEN SENDING WTDR REQUESTS IN GROUPS OF THREE TO SIX AND IT IS SIMPLY IMPOSSIBLE TO HANDLE ALL SUCH REQUESTS IN REQUIRED TIME DESPITE WORKING OVERTIME ON WORKDAYS AND WEEKENDS ON TRADE MISSIONS. AS OF NOW WE HAVE FOUR IOGAS -- PENN. N. CAROLINA, S. CAROLINA, INDIANA -- PLUS USDA FOOD SHOW BETWEEN JAN. 22 AND END OF APRIL. WE WILL DO OUR BEST TO KEEP UP WITH ADS AND WTDR REQUESTS BUT WILL NOT RPT NOT BE ABLE TO MEET DEADLINES IN MANY CASES.

MAU

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976KUWAIT00290
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760019-0537
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760146/aaaabokb.tel
Line Count: 94
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: blochd0
Review Comment: n/a
Review Content Flags:
Review Date: 16 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <16 JUL 2004 by castelsl>; APPROVED <09 NOV 2004 by blochd0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MARYLAND STATE TRADE MISSION
TAGS: BEXP, KU
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006